

10 Signs You've Outgrown QuickBooks Pro/Premier



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Overcoming Obstacles to Small and Medium
Business Success

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QuickBooks is exceptionally different and easy to use software for a growing business, with many ways to expand the software so that it can evolve with your business. However, there will come a point when your company outgrows QuickBooks Pro/Premier and it is no longer the best choice for your financial management software. Your business has been using Pro/Premier for years to manage customer accounts, keep track of inventory, and business finances. You've set forth aggressive growth plans, and you're ready to formalize the financial management of your company. Now is the time to consider why you need to move to QuickBooks Enterprise:

1. **Expandable to Meet your**

Specialized Needs: Your customers and business possess nothing but unique characteristics. You need to have a financial system that adjusts to your company, earning you the maximum advantage.

2. **Better Yield and ROI:** In order to have an efficient team you need all of your employees using the best tools to manage sales order processing, customer relationships, inventory, payroll, etc. if you currently retain more than 20 employees with defined user roles, it's time you upgrade.

3. **Extensive Financial Accountability:**

Small and medium businesses need always on audit tracking. An "always on" audit trail greatly reduces the time spent investigating changes to the QuickBooks files since the last time they were reviewed.

4. **Flexibility to Work the Way You**

Want: Enterprise Solutions comes with QuickBooks' well know flexibility. There are over a 120 reports and forms such as invoices and estimates that can be modified to meet your needs. Customize these standard reports to your needs, then save these changes and the report is memorized for future use.

5. **Tighter Internal Controls:**

Advanced user permissions allow users to apply more fragmented user permissions to activities within all areas of QuickBooks by assigning distinct user access levels. The use of roles makes it more efficient to set up and maintain permissions, especially when there are a large number of users.

6. **Better Business Planning/**

Reporting: You know better than anyone what business data you need to

track and how you want to use it. Competing in today's market means having the best planning and management tools. You need to understand where your business stands at all times. It's time to have access to information to make faster, more informed decisions. Get the insight you need.

7. **Additional Transactions Capability:**

A business should never feel suppressed by their financial software. Being able to take on more customers, inventory items, vendors- all at greater transaction volumes and speed are all vital to your growth potential. Find out how advanced pricing controls, backorder functions, and other features will assist in inventory management

8. **Fraction of the Cost of Competitive Multi-user Systems:** QuickBooks

Enterprise Solutions costs \$5,000 for a 10-user license; competitive multi-user systems can cost \$20,000-40,000

9. **Business Differentiation and**

Leverage: Your fully integrated system gives you tools that directly contribute to creating advantages that

your competition doesn't have.

Without the enormous start up cost for financial software, you'll be able to put those resources back into the business and make it stand out from the crowd.

10. **You Want Help Now!:** Selecting a technology partner is crucial to your business's advancement. As a business owner we know that you have many hats to wear and you have more important thing to do than worry about the accuracy of your company's financials. You deserve a partner that will amplify the benefits of the technology for your specific company; a partner that can recognize business concern and the appropriate solution. A partner that is there to support you for the long haul.

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